

Mukilteo Little League
Profit & Loss Budget vs. Actual - FY21
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
Program Registrations				
All-Stars Revenue	6,495.00	5,000.00	1,495.00	129.9%
Clinic Revenue	364.00	10,000.00	-9,636.00	3.6%
Regular Season Registrations	79,198.00	110,000.00	-30,802.00	72.0%
Summer Ball Registrations	10,877.00	9,000.00	1,877.00	120.9%
Fall Ball Registrations	1,280.00	400.00	880.00	320.0%
Early Bird Discounts	0.00	-8,000.00	8,000.00	0.0%
Family Discounts	-1,739.00	-4,000.00	2,261.00	43.5%
Scholarships Awarded	-5,915.00	-16,000.00	10,085.00	37.0%
Total Program Registrations	90,560.00	106,400.00	-15,840.00	85.1%
Direct Public Support				
AmazonSmile	148.00	50.00	98.00	296.0%
Business & Corporate	16,845.00	15,000.00	1,845.00	112.3%
Individual Contributions	26,823.16	25,000.00	1,823.16	107.3%
Sponsorships	15,975.00	10,000.00	5,975.00	159.8%
Total Direct Public Support	59,791.16	50,050.00	9,741.16	119.5%
Miscellaneous Revenue	0.00	1,000.00	-1,000.00	0.0%
Photo Rebate	0.00	800.00	-800.00	0.0%
Snack Shack Revenue	2,300.00	12,000.00	-9,700.00	19.2%
Total Income	152,651.16	170,250.00	-17,598.84	89.7%
Expense				
Administrative Expenses				
Bank Fees	1.93	125.00	-123.07	1.5%
Board Expense	0.00	50.00	-50.00	0.0%
Conference, Convention, Meeting	0.00	50.00	-50.00	0.0%
Miscellaneous	75.00	250.00	-175.00	30.0%
Office Supplies	21.30	100.00	-78.70	21.3%
Postage, Mailing Service	221.66	50.00	171.66	443.3%
Printing and Copying	294.76	50.00	244.76	589.5%
Internet & Website Expense	0.00	1,500.00	-1,500.00	0.0%
Total Administrative Expenses	614.65	2,175.00	-1,560.35	28.3%
Business Expenses				
Property Insurance	1,106.00	1,100.00	6.00	100.5%
Charter Fees & Insurance	4,982.40	6,500.00	-1,517.60	76.7%
Licenses & Permits	342.33	310.00	32.33	110.4%
District Fees Little League	1,541.00	2,600.00	-1,059.00	59.3%
Total Business Expenses	7,971.73	10,510.00	-2,538.27	75.8%
Clubhouse	583.72	5,000.00	-4,416.28	11.7%
Depreciation Expense	17,592.37	17,600.00	-7.63	100.0%
Equipment				
Equipment Purchases	4,451.75	10,000.00	-5,548.25	44.5%
Total Equipment	4,451.75	10,000.00	-5,548.25	44.5%
Facilities				
Facilities Rental	0.00	250.00	-250.00	0.0%
Field Improvements	4,438.39	5,000.00	-561.61	88.8%
Field Maintenance - Contract	23,984.40	26,500.00	-2,515.60	90.5%
Field Maintenance - Supplies	2,017.34	6,000.00	-3,982.66	33.6%
Field Rental	4,873.90	7,000.00	-2,126.10	69.6%
Utilities				
Garbage	770.50	2,000.00	-1,229.50	38.5%
Lights	0.00	1,500.00	-1,500.00	0.0%
Restrooms	3,424.29	3,500.00	-75.71	97.8%
Water	2,202.66	1,500.00	702.66	146.8%
Total Utilities	6,397.45	8,500.00	-2,102.55	75.3%
Total Facilities	41,711.48	53,250.00	-11,538.52	78.3%
Marketing & Fundraising				
PayPal Processing Fees	16.00	0.00	16.00	100.0%
Advertsing Expenses	0.00	2,000.00	-2,000.00	0.0%
Sponsorship Expenses	1,142.47	1,000.00	142.47	114.2%
Total Marketing & Fundraising	1,158.47	3,000.00	-1,841.53	38.6%
Program Expenses				
All-Stars Expense	195.10	650.00	-454.90	30.0%
Clinic Expense	0.00	7,500.00	-7,500.00	0.0%
Coaching Aids & Training	0.00	1,000.00	-1,000.00	0.0%
Opening Day	0.00	200.00	-200.00	0.0%
Registration & Tryouts Expenses				
Credit Card Processing Fees	3,134.88	3,625.00	-490.12	86.5%
Player Regist. Fees Bonzi	1,880.98	0.00	1,880.98	100.0%
Total Registration & Tryouts Expenses	5,015.86	3,625.00	1,390.86	138.4%

Mukilteo Little League
Profit & Loss Budget vs. Actual - FY21
October 2020 through September 2021

	Oct '20 - Sep 21	Budget	\$ Over Budget	% of Budget
Safety Expenses	333.52	1,500.00	-1,166.48	22.2%
Tournament Expenses	0.00	2,000.00	-2,000.00	0.0%
Umpires	287.71	5,000.00	-4,712.29	5.8%
Uniforms	29,100.78	26,000.00	3,100.78	111.9%
Volunteer Expenses				
Volunteer Background Checks	0.00	500.00	-500.00	0.0%
Volunteer Credentials	0.00	50.00	-50.00	0.0%
Total Volunteer Expenses	0.00	550.00	-550.00	0.0%
Total Program Expenses	34,932.97	48,025.00	-13,092.03	72.7%
Snack Shack				
Snack Shack Supplies	1,136.92	5,000.00	-3,863.08	22.7%
Total Snack Shack	1,136.92	5,000.00	-3,863.08	22.7%
Total Expense	110,154.06	154,560.00	-44,405.94	71.3%
Net Ordinary Income	42,497.10	15,690.00	26,807.10	270.9%
Net Income	42,497.10	15,690.00	26,807.10	270.9%